



Celebrating
30 Years



60th

India International Garment Fair

17-19 January 2018

Pragati Maidan, New Delhi, India



REPORT ON

60th
India International
Garment Fair



17 – 19 January, 2018
Pragati Maidan, New Delhi

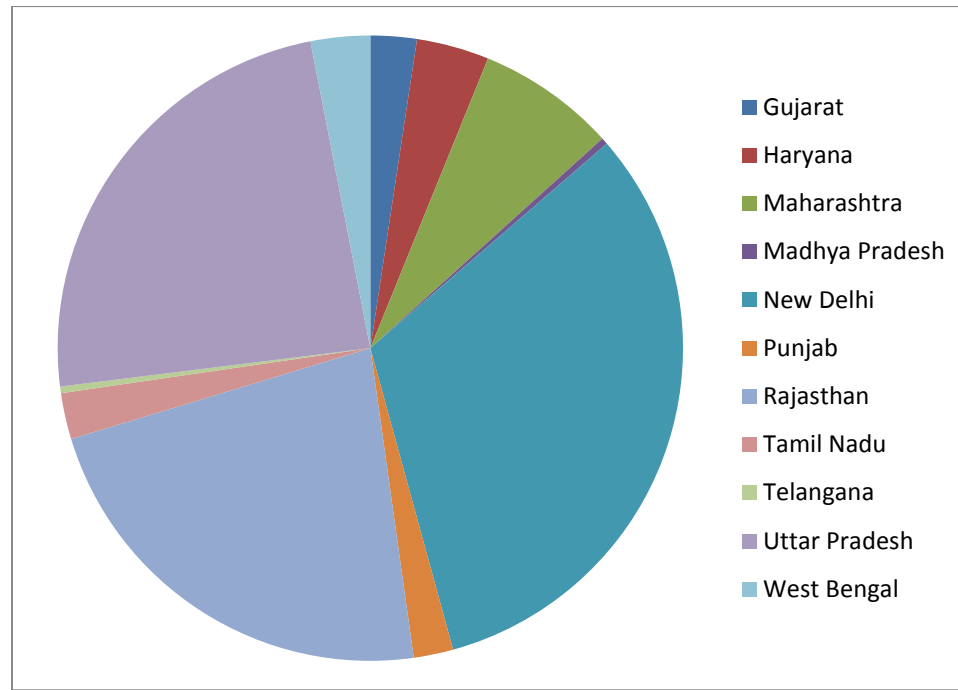
Executive Summary

1. India International Garment Fair (IIGF) is being organized in association with International Garment Fair Association and four major Garment Exporters' Associations Viz. Apparel Exporters & Manufacturers Association (AEMA), Garment Exporters Association (GEA), The Clothing Manufacturers Association of India (CMAI) and Garment Exporters of Rajasthan (GEAR), since 1988 with AEPC as a supporting organization.
2. 60th India International Garment Fair was inaugurated by Hon'ble Minister of State for Textiles, Sh. Ajay Tamta on 17.1.2018 at Foyer of Hall No. 12 & 12A, Pragati Maidan, New Delhi in the presence of Sh. H.K.L. Magu, Chairman, AEPC, Sh. Lalit Thukral, Chairman (EAC), AEPC, Sh. Rahul Mehta, President, CMAI and EC members of the Council.
3. The Hon'ble Minister of State for Textiles inaugurated the fair by cutting the ribbon, lighting of the lamp, then hand-spun the yarn on charkha in the foyer of Hall of No. 12 & 12A.
4. During the inaugural function the Hon'ble Minister of State for Textiles unveiled the Fair Guide of 60th IIGF.
5. The inaugural function was addressed by Hon'ble Minister of State for Textiles & Chairman, AEPC and the Vote of Thanks was given by Sh. Rahul Mehta, President, CMAI.
6. In his address, Shri Ajay Tamta, Hon'ble Minister of State for Textiles said, "IIGF is a big platform which brings together the overseas garment buyers and garment exporters with almost half of the Indian states participating in the fair. Garment sector is one of the largest employment providers and is helping a large number of people to earn their livelihood. The apparel Industry is going through a challenging phase and to address the concerns of the Industry, a committee has been formed by the Government to look into the issues raised by the Industry. The textile package announced by the Honourable Prime Minister is benefiting the sector, immensely. During the last IIGF, business worth US \$200 million was conducted and this time I would like to see more buyers participating in the fair. My best wishes to all the buyers and exporters who are participating in the fair".
7. Speaking on the occasion Mr. H.K.L. Magu, Chairman, AEPC said, "I feel happy to note that the Fair and the garment export industry has witnessed huge transformation in the last few years. The Fair has grown in scale and scope and emerged as one of the largest and most popular platforms in Asia where overseas garment buyers can source and build the business relationship with India's finest in Apparel and Fashion Accessories domain. This time the fair is happening at a time when Industry is facing lot of challenges both domestically and globally. These are challenging times for the Industry with global headwinds blowing over us. The post GST transformation for the industry

- has been challenging, but I am sure the industry will show the resilience it has shown in the past, and emerge stronger.”
8. Hon'ble Minister of State for Textiles took a round of the fair with Chairman, AEPC, Chairman (EAC), AEPC and interacted with the Participants and also appreciated the collection of garments displayed by the participants.
 9. During the fair days, Sh. Deepak Kumar, ED, ITPO, a 10 member Chinese delegation and officials from Ministry of Textiles and Commerce visited the fair.
 10. Stalls of 294 national participants across all over India were spread over in 3 large halls. Facilities such as free Wi-Fi, Cafeteria, Buyers Lounge, Medical Room with stand by Ambulance, Fire Safety, Business Centre, and Cyber Café were provided in the fair.
 11. A total number of 1089 buyers and 213 buying agents registered on the IIGF website for the 60th IIGF. 628 quality International buyers from 65 countries and 234 Buying Agents visited during three days of fair. Many chain stores were given hospitalities like complimentary air tickets, Hotel Stay, Pick-up facility from hotel to fair venue and back. 235 buyers were approved by the AEPC's Screening Committee under the Buyers Promotion Scheme. From the approved buyers, 165 buyers actually visited the fair under Buyers Promotion Scheme and were given complementary hotel stay.
 12. This time the fair is being organized without MAI support from Ministry of Textiles/Ministry of Commerce.
 13. Fashion Shows (2 shows one each day of the fair) was organized during the three days of the fair.
 14. Best Display Award Function was organized during the second day of the fair wherein Trophies were given to the Best Displayed Stalls by Sh. Ajay Sawhney, Regional General Manager (India, Middle East, Africa), Sears Sourcing India Pvt. Ltd., Noida, Mr. Mahonar Samuel, President (Marketing & Business Development), Aditya Birla Group, Mumbai and Sh. Lalit Thukral, Chairman (EAC), AEPC. A Jury comprising of Ms. Renu Sharma - President & Mentor of NGO Beti & Sikhsha Foundation, Ms. Paridhi Sharma - President, Incredible Transforming Charitable Foundation (NGO) and Founder - Sankalp for Khadi and Ms. Rebekah Scott, Manager, Incredible Transforming Charitable Foundation (NGO) and Founder - Sankalp for Khadi visited all the stalls and finalized the best displayed stalls.
 15. IIGF Participants' Profile

The total gross space is around 12500 Sq. Mtr. The net stall area is 5406 Sq. Mtr. The fair is being participated by 294 exporters. The participants comprise 214 showcasing womenswear (72.78%), 35 showcasing accessories (11.90%), 13 showcasing kidswear (4.42%) and 19 showcasing menswear (6.46%) and 13 participants from fashion publishers, fair authority, etc.

State-Wise Participation in 60th IIGF



16. Complimentary stalls were given to the publishers of Apparel Online, Inside Fashion, Garment Line, Fashion Era, Perfect Sourcing, IGMATEX on barter basis. A stall was also given to India International Knit Fair, Tirupur and Premier Vision, Paris, France on barter basis.
17. Workshop-cum-Seminars/ Interaction meeting with the participants were organized with Amazon.com on the first day of day, with DHL Express (I) Pvt. Ltd. on the second day and with Drip Capital Services LLP on the third day of the fair – some of the sponsors of the fair.
18. For the first time in the fair, IGFA has taken sponsorship from Amazon.com, DHL Express (I) Pvt. Ltd., Drip Capital Services LLP, Aditya Birla Group (Liva), Bureau Veritas, Aura Machines, Viabsoft Solutions Pvt. Ltd., SRS Limited and Hi-Secure Exhibitions P. Ltd.
19. For the first time, branding opportunities inside and outside the halls and also at the prominent places within Pragati Maidan were made available through Lamp post bunting, Pillars inside halls, octonorm panel, chocolate box, Self standing panels amongst the participants of the fair, to showcase their products to the visiting buyers and buying agents.
20. For the first time, a popcorn machine was installed in the fair area, wherein popcorns were provided to the visiting buyers, buying agents and participants on free of cost basis on all the three days of the fair.

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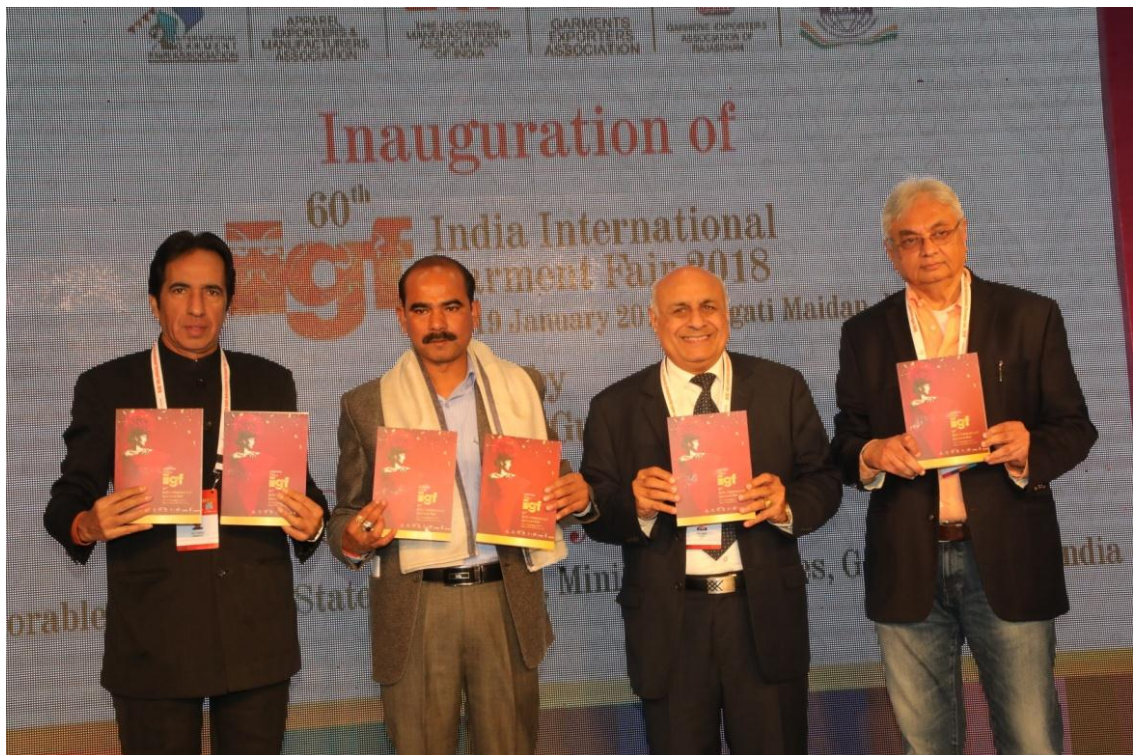
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1. *60th IIGF - Fair Details*

1. The 60th India International Garment Fair (IIGF) was held from 17 - 19 January, 2018 at Hall Nos. 11,12 & 12A, Pragati Maidan, New Delhi. The fair was for the Autumn/Winter 2018-19 season and 294 exhibitors participated in the fair. The total stall area was 5406 sq. mtrs. The fair timings were 10.00 AM to 6.00 PM on 17 & 18 January, 2018 and 10.00 AM to 5.30 PM on 19th January, 2018.









2. During the three days of the fair, 628 buyers and 234 buying agents visited the fair with business potential of around US\$ 167.88 million.
3. Under the Buyers Promotion Scheme, 235 buyers were approved by the AEPC's Screening Committee for hotel stay for 3 days under the scheme. From the approved buyers, 165 buyers actually visited the fair under Buyers Promotion Scheme and were given complementary hotel stay.



IIGF Participants' Profile

Total 294 exhibitors presented their collection in the exhibition area of the fair. The city wise details of the participants are as follows:-

S. No.	Sate	No. of Participants
1	Gujarat	7
2	Haryana	11
3	Maharashtra	21
4	Madhya Pradesh	1
5	New Delhi	94
6	Punjab	6
7	Rajasthan	66
8	Tamil Nadu	7
9	Telangana	1
10	Uttar Pradesh	70
11	West Bengal	9
	Total	293

One participant “Premier Vision” was from Paris, France.

Note: Complimentary stalls were given to the following:-

- | | |
|-------------------|----------------------------------|
| a. Apparel Online | e. Perfect Sourcing |
| b. Inside Fashion | f. IGMATEX |
| c. Garment Line | g. India International Knit Fair |
| d. Fashion Era | h. Premier Vision |

In addition to the above, one stall each was given to Drip Capital Services LLP, DHL Express (I) Pvt. Ltd. and Aditya Birla Group (Liva) - one of the sponsors of the fairs on complimentary basis.



3. PARTICIPATION DETAILS

SIZE OF STALL (IN SQM)	TOTAL NO. PARTICIPANTS	TOTAL SQM
6	7	42
9	56	504
12	63	756
18	89	1602
24	41	984
30	8	240
36	9	324
42	12	504
48	7	336
54	1	54
60	1	60
TOTAL NUMBER/SQM	294	5406



4.

PRODUCT PROFILE

a) CASUAL WEAR:

Blouses, Casual Wear, Children's Wear, Co-ordinates, Denim Wear, Infants' Wear, Knitwear, Ladies Wear, Men's Wear, Shirts, Shorts, Silk Garments, Skirts, Suits, Dresses, Sweat Shirt, T-Shirt, Trousers, Vest, Cardigans, Pullovers, etc.

b) HIGH FASHION & OCCASIONAL WEAR :

Designer's Labels - Fashion, Private Labels - Fashion, Bridal Wear, Cocktail Dresses, Evening Dresses

c) LINGERIE :

Bodysuit, Brief, Home Wear, Men's Underwear, Nightwear & Pajamas

d) SPECIALTY :

Uniforms, Work Clothes

e) SPORTSWEAR:

Outerwear, Swimwear, Body Wear, Track Suits

f) FASHION ACCESSORIES:

Pareos, Scarves, Stoles, Handbags etc.



5. *Approach Adopted for Buyers' Active Participation in IIGF*

- ✍ A dedicated website www.indiaapparelfair.com was redesigned with new "Customer Relationship Management" system, wherein each buyer and participants would have their own login id and password.
- ✍ The CRM has the facility of fixing meeting of the participants with the visiting buyers.
- ✍ A 'Missed You' letter to those buyers who were not able to come to visit 59th IIGF and a 'Thank You' letter to those buyers who have attended the fair was sent.
- ✍ Regular IIGF E-Blasts were sent to all buyers database by AEPC and M/s Asearch Online Technology Pvt. Ltd.– official online promotion agency.
- ✍ Registration Form Update, Website Creation, Google Adwords set up, Website Content Creation, Unconventional Market Targeting, Analytics Monitoring, Social Media Push etc.
- ✍ Promotion was done in various International Fair and BSMs in which AEPC participated/Organized.
- ✍ Posters were sent to HCI/Embassies over the world.
- ✍ Data mining was done by searching various websites etc. and new buyers have been added to the existing database of buyers available with IGFA.
- ✍ Letter to Indian Missions abroad has been sent requesting them to send the name of the CEO's/Sourcing Directors of those apparel chain stores/departmental stores/buyers, who occupy the larger share in the garment import/business in the country of their accreditation.
- ✍ Letter to approved buyers data of 59th IIGF, inviting them to register for 60th IIGF was sent.
- ✍ Invitation from Chairman, AEPC to buying houses announcing 60th IIGF and requesting them to recommend their buyers to visit the fair and avail the buyers' promotion scheme has been sent.
- ✍ Execution of Buyer promotion scheme and promotion of scheme through E-blasts, letters, through Embassy, chambers/retailers association, website etc.
- ✍ E-blast in different languages has been sent to country specific buyers.
- ✍ Letter from Chairman (EAC), AEPC to all 8000 member exporters of the Council requesting them to participate in the fair was sent.
- ✍ Letter from Chairman (EAC), AEPC to all buyers as per database available inviting them to visit the fair and also requesting them to register on the website for availing benefits under Buyer Promotion Scheme was sent.
- ✍ Letters were sent from Chairman (EAC), AEPC to all buying agents requesting them to invite the buyers with whom they are working.

- ✍ Letters were sent from Chairman, EAC to President, TEA for generation of participation in 60th IIGF.
- ✍ Professional tele-calling in various foreign languages was done.
- ✍ Advertisement was released in various national magazines and Apparel India magazine of AEPC.
- ✍ A special section was created on the website for showcasing the various products of the participants to the buyers for match making.
- ✍ Personal visit to the prominent buying houses within NCR to invite them to visit the fair.

Benefit Offered To Overseas Buyers

- Free entry to Fair Ground
- A photo entry badge
- A free buyers kit along with Fair Directory
- Free pick-up and drop from the airport
- Complimentary shuttle service from hotel to the venue and vice versa.
- Complimentary Wi-Fi in the halls during the fair.
- Complimentary snacks to the buyers during fair days.
- Complimentary 3 nights hotel stay has been given to the buyers through a systematic developed invitation plan.
- Dedicated Place in the fair venue for B2B meeting between buyers and participants
- Invitation to get together organized in the hotel of stay.

Benefit Offered To Buying Agents (outside NCR)

- Free entry to Fair Ground
- A photo entry badge
- A free buying agent kit along with Fair Directory
- Free pick-up and drop from the airport
- Complimentary shuttle service from hotel to the venue and vice versa.
- Complimentary Wi-Fi in the halls during the fair.
- Complimentary snacks to the buying agents during fair days.
- Complimentary 2 night hotel stay

The Buying agents situated with NCR region were invited through letters, personal visit followed by phone calls.

6. Guidelines for sponsorship and procedure adopted for selection of buyers for 60th IIGF

- The scheme will be for buyers of Apparels & fashion accessories only.
- The names of the buyers can be recommended by/from:
 - (i) Buyers registered on IIGF website www.indiaapparelfair.com
 - (ii) Recommended by Chairman, AEPC/IGFA
 - (iii) Indian mission abroad
 - (iv) Buyer from Chain stores
 - (v) Buying agents in India and abroad
 - (vi) IIGF database
 - (vii) Database from various fairs organized by Council & BSMs or recommended by the participants or exporters.
- The request so received for buyers shall be decided by a Screening Committee.
- Hotel stay for 3 nights is the maximum which can be offered to the buyers.
- Buyers coming from big/reputed chain stores having more than 10 outlets shall be considered for 3 nights hotel stay. Maximum of two buyers from each division/brand shall be offered the scheme. There would be no check of turnover in any edition of the IIGF/TTI.
- A buyer authorized by company shall be considered for the above-said scheme.
- The buyer promotion scheme of 3 nights hotel stay will be on First-come-First serve basis subject to availability of rooms.
- In case of existing buyer application, exporter verification is must, either by call or email.
- There is no restriction on turnover and a buyer has to submit duly filled-in nomination form, a copy of passport and CA/CPA certificate/certification from the Accounts department of the company for any one of the financial/calendar year 2015-16 & 2016-17 OR 2015 & 2016 for any benefit under this scheme.
- The buyers have to record their physical attendance by sharing their daily buyer meeting card to be submitted at Fair Secretariat (with buyer promotion team) during the fair.
- Delegations invited by Chairman, AEPC would be provided complimentary scheme and there will be no criteria for these buyers.
- The buyers who are given sponsorship shall fill a response form and a buyers questionnaire duly signed given by the Fair Secretariat/Buyer
- To verify the annual turnover mentioned by the buyer in his or her nomination form, **EITHER** of the following documents are acceptable by the buyer screening committee:-

- a) Declaration of the annual turnover on company's letterhead and attested by the company's accounts department for any one (1) year i.e. FY 2015-16 / 2016-17 or 2015 / 2016.
- b) Annual turnover of any one (1) year i.e. FY 2015-16 / 2016-17 or 2015 / 2016 verified by your CPA/CA on their company letterhead.
- c) CA/CPA certified Profit & loss statement for any one (1) year i.e. FY 2015-16 / 2016-17 or 2015 / 2016.
- d) Income Tax returns of the company for any one (1) year i.e. FY 2015-16 / 2016-17 or 2015 / 2016.
- e) Turnover during any one (1) year i.e. FY 2015-16 / 2016-17 or 2015 / 2016 available on company's website for public limited company.

❖ **Screening Process:**

1. Once entire application is ready for screening along with supporting documents from the buyer's promotional team, the forms would then be scrutinized by In-charge of the buyer promotion team.
2. There after the scrutinized form would be placed before the Buyers Screening committee. At least 2 members would approve the forms and the approval of the members can be sought by email.
3. Short listed Buyer's list will be mailed to Chairman (EAC), AEPC in Excel format containing Buyer name, Company name, with committee's recommendations for approval
4. The final approval for screening of buyers shall be given by Chairman (EAC), AEPC. Approval received through mail would also be acceptable. After obtaining approval from Chairman (EAC), AEPC, confirmation would be mailed to individual buyers as per their eligibility.
5. The consolidated approval of all the screening done would be taken from Chairman. AEPC/IGFA before the start of the fair.

The Buyers Screening Committee for 60th IIGF is as follows:-

- a. Sh. Sudhir Sekhri
- b. Sh. Ravi Poddar
- c. Sh. Mohan Sadhwani
- d. Sh. V Anil Kumar
- e. Sh. R.K. Sharma
- f. Sh. Rajiv Bhatnagar
- g. Sh. R.R. Sharma

The final approval for screening of buyers is being given by Sh. Lalit Thukral, Chairman (EAC), AEPC.

7. *FASHION SHOWS*

Fashion shows were held twice on all three days of the fair (one in the morning and one in the evening). There were 10 exhibitors (78 outfits) who presented their collections in fashion show. The collections were being displayed by 18 female models. The exhibitors presented different collections all three days which created lot of interest in audience.

This list of Fashion show participants are given below:-

S.No.	Name of the Exporter	No. of outfits
1	Anome Desings	6
2	Vedanga Exports	6
3	Ruby International	12
4	Manya Creations	6
5	Rajneeral Babutta (VHANNAH)	6
6	Mahrana of India	12
7	Maám Arts	12
8	Shah Originals	6
9	Ahuja Overseas	6
10	Shiraz Exports	6





8. ***BEST DISPLAY AWARDS***

In order to encourage participants to display their collection in an innovative and beautiful manner, “BEST DISPLAY AWARDS” was given to the participants of 60th IIGF. Ms. Renu Sharma – President & Mentor of NGO Beti & Sikhsha Foundation, Ms. Paridhi Sharma - President, Incredible Transforming Charitable Foundation (NGO) and Founder - Sankalp for Khadi and Ms. Rebekah Scott, Manager, Incredible Transforming Charitable Foundation (NGO) and Founder - Sankalp for Khadi were the Jury, who selected the best-displayed stalls. Appended are the criteria/guidelines towards selection of ‘Best Displayed’ Stalls:-

- Overall use of space 30 Points
- Thematic Display 20 Points
- Innovative use of space 20 Points
- Originality of Display 20 Points
- Interplay between products & display 10 Points

The awards were given by Sh. Ajay Sawhney, Regional General Manager (India, Middle East, Africa), Sears Sourcing India Pvt. Ltd., Noida, Mr. Mahonar Samuel, President (Marketing & Business Development), Aditya Birla Group, Mumbai and Sh. Lalit Thukral, Chairman (EAC), AEPC on second day of the fair i.e. on 18.1.2018.

During 60th IIGF, following Trophies were given to the following participants:-

Category	Position	Name of Company	City	Stall No	Stall Size
9,12,18 & 24Sq.Mtr	Gold	Shilpayan Decor	Jaipur	12A/69	18
	Silver	Cuddles India	Noida	12A/20	24
	Bronze	Dilip Babu Textiles Pvt Ltd	Pushkar	11/87	18
30, 36 & 42 Sq.Mtr.	Gold	Rupayan	Jaipur	11/94	42
	Silver	Ahuja Overseas	Jaipur	11/82	42
	Bronze	Rishabh International	Mumbai	12A/26	36
Above 48 Sq.Mtr.	Gold	Cheer Sagar Export	Jaipur	11/99	48
	Silver	Art& Craft exclusives	Jaipur	12/7	60
	Bronze	Ashapura Intimates fashion Limited	Mumbai	12/008	48



09. *Feedback of Buyers*

The gist of some of the buyers' feedback is as follows:-

- Nice Fair with wide range of apparels.
- It was 1st time at IIGF and I have liked very much, as I have found many good suppliers. Also thank you for the complimentary hotel stay.
- It's a great fair where you can find all that you need about garments in India on the same place. The organization and the hospitality are very highly appreciated by the buyers.
- Toilet facilities are most unhygienic and badly maintained.
- Well organized fair especially suitable for shop owners or chains looking for short-term sourcing.



10. *Feedback of Exhibitors*

The gist of some of the Participant's feedback is as follows:-

- The fair is well organized. The buyers are serious buyers. Only important is to maintain washroom
- This fair is well organized but for future it should be co-ordinated with International Fairs to have better footfall of Buyers.
- Too good, worth participation.
- Toilet conditions in the Pragati Maidan needs to be improved.
- Far Better than last show in Ahmedabad. It was properly taken care off.
- Don't clash dates with Paris Fair - Who's Next
- Good Exhibition, beyond expectation.



11. *Analysis of Exhibitors' Responses*

All 294 exhibitors participated in the 60th IIGF provided with a response sheet (copy of the Response Sheet is attached at Annex – II) for giving their valuable suggestions about the fair. The analyses of the feedback received from the participants are given below:-

Particulars	Average	Satisfactory	Good	Very Good	Total
Present Level of Fair	140	63	53	10	266
Fair Secretariat Service	81	107	62	13	263
Stall Construction & Service	85	88	76	13	262
Toilets & Maintenance	113	74	65	10	262
Cafeteria	88	91	69	15	263
General Facilities	85	95	69	13	262
General Ambience	86	84	78	13	261
Objective	<i>Introduction of items</i>	<i>Foster business relation</i>	<i>Seek New Business Contacts</i>	<i>Others</i>	
No. of Participants	71	89	166	9	
Achievement of Objective	25%	50%	75%	100%	
No. of Participants	112	60	22	4	

Analysis of Exhibitors Response – Percentage Wise

S. No.	Particulars	Average	Satisfactory	Good	Very Good	Total
1	The Present Level of Fair	52.6	23.7	19.9	3.8	100
2	Fair Secretariat Services	30.8	40.7	23.6	4.9	100
3	Stall Construction And Services	32.4	33.6	29.0	5.0	100
4	Toilets/Maintenance	43.1	28.2	24.8	3.8	100
5	Cafeteria	33.5	34.6	26.2	5.7	100
6	General Facilities	32.4	36.3	26.3	5.0	100
7	General Ambience	33.0	32.2	29.9	5.0	100

The major continents where the participants are exporting their products are as follows:-

Country/Continent	No. of Participants
RUSSIA	2
AFRICA	14
LATIN AMERICA	48
MIDDLE EAST	26
OCEANIC COUNTRIES	23
ASIA	41
AMERICA	138
EUROPE	215



The details of participants who are incorporating sustainable Practices in their business are as follows:-

S.No.	Particulars	No. of Participants
01.	Material Health	28
02.	Material Resue	31
03.	Renewable Energy	17
04.	Water Stewardship	14
05.	Social Fairness	54

The details of the “Made in India”merchandise in respect of the raw material, technology, design and skill are as follows:-

S.No.	Particulars	No. of Participants
01.	100%	88
02.	80-99%	67
03.	60-79%	24
04	Less than 60%	12

ANNEXURE I

COUNTRY-WISE NUMBER OF BUYERS WHO ATTENDED THE 60th INDIA INTERNATIONAL GARMENT FAIR (17 - 19 JANUARY, 2018) HELD AT PRAGATI MAIDAN, NEW DELHI

S. NO.	COUNTRY	NO. OF BUYER
1	ALGERIA	1
2	ARGENTINA	19
3	AUSTRALIA	23
4	BANGLADESH	2
5	BELGIUM	4
6	BRAZIL	11
7	CANADA	25
8	CHILE	6
9	CHINA	14
10	COLOMBIA	2
11	CZECH REPUBLIC	5
12	DENMARK	5
13	EGYPT	2
14	FRANCE	19
15	GEORGIA	1
16	GERMANY	10
17	GREECE	12
18	HONG KONG	6
19	HUNGARY	2
20	INDONESIA	1
21	IRAN	6
22	ISRAEL	9
23	ITALY	24
24	JAPAN	21
25	JORDAN	1
26	KOREA, DEMOCRATIC	1
27	KOREA, REPUBLIC	1
28	KUWAIT	3
29	LITHUANIA	1
30	LEBANON	2
31	MALAYSIA	10
32	MALTA	1
33	MAURITIUS	9

S. NO.	COUNTRY	NO. OF BUYER
34	MOZAMBIQUE	2
35	MEXICO	8
36	NEPAL	6
37	NETHERLANDS ANT	4
38	NEW CALEDONIA	3
39	NIGERIA	2
40	NORWAY	4
41	OMAN	1
42	PERU	1
43	POLAND	4
44	PORTUGAL	7
45	QATAR	1
46	REUNION	1
47	ROMANIA	3
48	RUSSIA	7
49	SAUDI ARABIA	8
50	SINGAPORE	7
51	SOUTH AFRICA	9
52	SLOVENIA	1
53	SPAIN	67
54	SRI LANKA	9
55	SWEDEN	4
56	TAIWAN	1
57	THAILAND	3
58	TURKEY	9
59	TURKMENISTAN	7
60	U.A.E.	27
61	UKRAINE	4
62	UNITED KINGDOM	38
63	UNITED STATES	111
64	URUGUAY	8
65	UZBEKISTAN	2
TOTAL		628

Some of the major buyers who have visited the fair are given below:-

Some of the notable buyers' information is given below along-with their turnover in garment buying:

Al Safeer Group Of Companies, UAE, (40 + Stores); B.K. Rekhatex (H.K.) Ltd., Hong Kong, (US\$ 29.54 Million); Bellatrix S.A., Uruguay, (US\$ 12 Million); Boohoo, United Kingdom, (US\$ 262 Million); Calle Medina N1, Spain, (15 Stores); Cape Union Mart, South Africa, (260 Stores); Chic Parisien S.A., Uruguay, (20 + Stores); Comercial Hispano Brasileira (Chb), Spain, (US\$ 59.98 Million); Cuesta Blanca, Argentina, (15+ Stores); Estilos Srl, Peru, (15+ Stores); Fashion World, South Africa, (200 + Stores); Gulf Mysore Gen Trade Co W.L.L., Kuwait, (US\$ 26.5 Million); Ikegami & Co., Ltd., Japan, (US\$ 42.11 Million); Kirawira S.L., Spain, (US\$ 15.8 Million); Kirens International Limited, United Kingdom, (US\$ 44 Million); Lulu Group International, UAE, (142 Stores); Modis (Ao Odezhda 3000), Russia, (135 Stores); Montania Fashion, Kuwait, (15+ Stores); Nama Arabia Apparels Company Ltd., Saudi Arabia, (US\$ 21.22 Million); Natura Invicta Lda, Spain, (15+ Stores); Natura Selection, S.L., Spain, (US\$ 26.80 Million); Octf S.A., Poland, (US\$ 117 Million)); Odel Plc, Sri Lanka, (20+ Stores); Penti, Turkey, (15+ Stores); Queen Calliope, Greece, (US\$ 27.9 Million); Santex Int'l (Hk) Ltd., Hong Kong, (US\$ 18.4 Million); Sepi, Spain, (US\$ 45.56 Million); Token Confeccoes Ltda, Brazil, (32 Stores); Tomy's Fashion Tribe Slu, Spain, (18 Stores); Zabriskie Studio S.L.U., Spain, (US\$ 14.15 Million).





12. *Supervision And Co-Ordination*

The 60th India International Garment Fair was organized under the supervision of Shri H.K.L. Magu, Chairman, AEPC, Shri Ashok G Rajani, Former Chairman, AEPC & Shri Lalit Thukral, Chairman (EAC), AEPC.

The valuable support and contribution has been received from the following:-

1. Sh. Premal Udani, Member, IGFA Society
2. Sh. Virender Uppal, Member, IGFA Society
3. Sh. Anil Buchasia, Chairman (EP), AEPC and Member, IGFA Society
4. Sh. Amit Goyal, Member, IGFA Society
5. Sh. Lalit Gulati, Member, IGFA Society
6. Sh. Vinod Dhawan, President, AEMA & Member, IGFA Society
7. Sh. Narendra Goenka, Member, IGFA Society
8. Sh. Mohan Sadhwani, Member, IGFA Society
9. Sh. Sudhir Sekhri, Member, IGFA Society
10. Sh. Vivek Khandelwal, Member, IGFA Society
11. Sh. Rahul Mehta, President, CMAI & Member, IGFA Society
12. Sh. Ravi Poddar, President, GEAR & Member, EAC
13. Sh. Harish Dua, Member, EAC
14. Sh. Rishi Rajani, Member, EAC
15. Sh. V Anil Kumar, ASG, AEPC
16. Sh. R.K. Sharma, Sr. Director & Member Secretary, IGFA
17. Sh. Rajiv Bhatnagar, Director (Fairs & Exhibitions), AEPC

13. *A word of Appreciation*

We would place on record sincere thanks and gratitude to all our vendors, empanelled vendors, sponsors, Government agencies, India Trade Promotion Organization, Organizing Associations, Delhi Police, official hotels for their co-operation to make the event a huge successful event.

We would also like to thank the entire IGFA/AEPC team for their tireless efforts and also the officials who were deputed in the fair during fair days for rendering support to organize the event in a smooth and hassel free manner.

The following vendors needs a special word of appreciation who were involved in the fair and has done their job within the stipulated time to our entire satisfaction:-

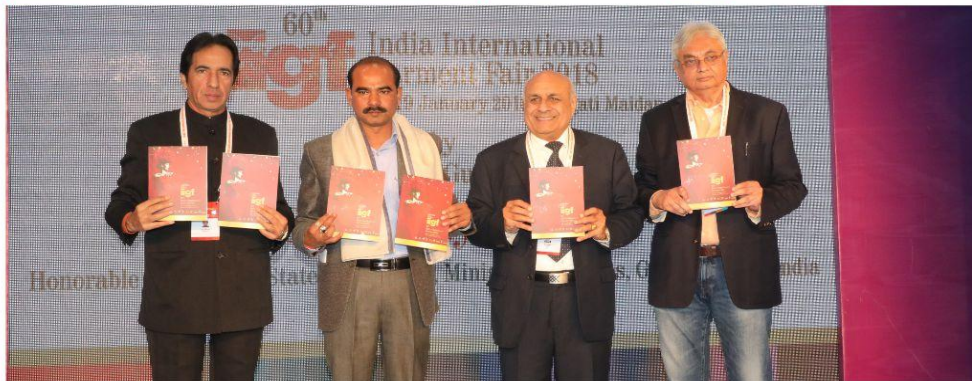
S. No.	Name of the vendor	Services
1.	Prince Traders	Installation of CCTV
2.	Super Photo	Photography
3.	Frameslab India	Agency for Providing Male-Female Guides
4.	SAI Enterprises	Business Centre
5.	Dara Projects Ltd	Stall Construction
6.	SRS Limited	Food & Beverages
7.	Goswami Agro Industries Agency	Pest Control
8.	Empathy Solutions	Medical Room
9.	HI-Secure Exhibition Services Pvt. Ltd.	Fire Fighting, Security Services & Housekeeping
10.	Viabesoft Solutions Pvt. Ltd.	Visitor Registration
11.	Angelica Services	Horticulture
12.	Alpcord Network	Hospitality
13.	Orange Cabs Pvt. Ltd.	Transportation
14.	Le-Meridien (C J International Hotels Ltd.)	Official Hotel
15.	The Lalit (Bharat Hotels)	



Glimpses of 60th IIGF



Glimpses of 60th IIGF



For more information contact:

Rajiv Bhatnagar, Director, Fair & Exhibition Department, International Garment Fair Association, Apparel House, Institutional Area,
Sector - 44, Gurgaon-122003 (Haryana) India • Tel : +91-124-2708027/8129 • Mobile : 9899014590
Email : info@indiaapparelfair.com

Website : www.indiaapparelfair.com



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